

WORKSHOP

# Scaling Your TPRM Program



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# Predictive Insights with SecurityScorecard

## Breach Susceptibility Indicator and Ransomware Score

### Breach Susceptibility Indicator (BSI)

- Anticipate potential breaches
- Benchmark against historical patterns
- Identify deep-rooted vulnerability

### Ransomware Score

Reflects a vendor's overall likelihood of attack, based on issue types flagged on its Scorecard that were present in other organizations that have had ransomware events

5 columns hidden Columns

Security Score	Breach Susceptibility Indicator	Ransomware Score	Date Added	Business Impact ⓘ	Monitoring status
75  4	Low	34 Low	Jan 23, 2026	Not assigned	Full
100	N/A	9 Very Low	Jan 21, 2026	Not assigned	Partial
100	N/A	9 Very Low	Jan 21, 2026	Not assigned	Partial
100	N/A	9 Very Low	Jan 21, 2026	Not assigned	Partial

# Visualizing Risk

## Strategic vendor tiering

### Context-driven segmentation

Categorizes vendors into tiers by mapping Inherent Risk Profile (data access, regulatory scope) against Business Criticality (operational dependency)

### Targeted resource deployment

Directs high-touch due diligence and continuous monitoring toward "Red Zone" entities, ensuring maximum oversight of high-impact vulnerabilities

### Concentration risk visibility

Identifies systemic clusters where multiple critical services rely on a single provider, surfacing "hidden" fourth-party dependencies

## Vendor Risk Tiering

The Future of GPC TPRM

